## BOOK ARTS PRESS, INC. d/b/a RARE BOOK SCHOOL CHARLOTTESVILLE, VIRGINIA

FINANCIAL REPORT YEAR ENDED SEPTEMBER 30, 2013

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#### REPORT OF INDEPENDENT AUDITORS

To the Board of Directors Book Arts Press, Inc. Charlottesville, Virginia

We have audited the accompanying financial statements of BOOK ARTS PRESS, INC. d/b/a RARE BOOK SCHOOL (a nonprofit organization), which comprise the statements of financial position as of September 30, 2013 and 2012, the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Board of Directors Book Arts Press, Inc.

## **REPORT OF INDEPENDENT AUDITORS--(Cont'd)**

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of BOOK ART PRESS, INC. d/b/a RARE BOOK SCHOOL as of September 30, 2013 and 2012 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Hartzman Wiebel Cap

Charlottesville, Virginia January 21, 2014

# STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2013 AND 2012

#### **ASSETS**

ASSETS	2013	2012 (Restated)
	¢1 207 696	¢1 212 211
Cash and cash equivalents	\$1,297,686 1,612,230	\$1,313,344 1,615,168
Investments	11,595	1,013,108
Other receivables	5,823	15,059
Unconditional promises to give	65,421	51,700
Prepaid expenses	3,153	2,146
Cash restricted for long-term purposes	6,902	239,535
Property and equipment (net)	925,725	278,459
Collections (See notes to financial statements)		
Total assets	\$3,928,535	\$3,527,135
LIABILITIES Appropriate records to	¢ 20.142	¢ 20.110
Accounts payable	\$ 28,143	\$ 30,110
Accrued payroll	5,230	6,749
Tuition deposits	14,840	11,050
Total liabilities	48,213	47,909
NET ASSETS		
Unrestricted	1,774,125	962,650
Temporarily restricted	1,022,608	1,460,516
Permanently restricted	1,083,589	1,056,060
Total net assets	3,880,322	3,479,226
Total liabilities and net assets	\$3,928,535	\$3,527,135

## STATEMENT OF ACTIVITIES FOR THE YEAR ENDED SEPTEMBER 30, 2013

	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
Revenue, gains, and other support:				
Individual contributions	\$ 245,966	\$ 429,987	\$ 27,529	\$ 703,482
Foundation/educational/governmental contributions		15,000		15,000
In-kind contributions	581,862	,		581,862
Tuition (net of \$81,735 tuition reductions)	369,883			369,883
Merchandise sales revenue (net of \$7,497	,			,
cost of goods sold)	3,400			3,400
Investment income	44,313	147,197	••••	191,510
Net assets released from restrictions	1,030,092	( 1,030,092)		
Total revenue, gains, and other support	2,275,516	( 437,908)	27,529	1,865,137
Expenses:				
Program	1,206,774			1,206,774
Management and general	125,653			125,653
Fund-raising	131,614			131,614
Total expenses	1,464,041			1,464,041
Change in net assets	811,475	( 437,908)	27,529	401,096
NET ASSETS AT BEGINNING OF YEAR (RESTATED)	962,650	1,460,516	1,056,060	3,479,226
NET ASSETS AT END OF YEAR	\$1,774,125	\$1,022,608	\$1,083,589	\$3,880,322

## STATEMENT OF ACTIVITIES FOR THE YEAR ENDED SEPTEMBER 30, 2012 (RESTATED)

	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
Revenue, gains, and other support:				
Individual contributions	\$ 175,889	\$ 304,612	\$ 3,685	\$ 484,186
Foundation/educational/governmental contributions	162 670	1 266 450		1 420 120
In-kind contributions	163,670 340,777	1,266,450	••••	1,430,120 340,777
Tuition (net of \$55,350 tuition reductions)	308,516			308,516
Merchandise sales revenue (net of \$4,354	300,210	••••	••••	300,510
cost of goods sold)	5,136			5,136
Investment income	42,254	133,668		175,922
Other revenue	1,085		••••	1,085
Net assets released from restrictions	409,135	( 409,135)		
Total revenue, gains, and other support	1,446,462	1,295,595	3,685	2,745,742
Expenses:				
Program	858,491			858,491
Management and general	127,664		••••	127,664
Fund-raising	128,018			128,018
Total expenses	1,114,173			1,114,173
Change in net assets	332,289	1,295,595	3,685	1,631,569
NET ASSETS AT BEGINNING OF YEAR	630,361	164,921	1,052,375	1,847,657
NET ASSETS AT END OF YEAR	\$ 962,650	\$1,460,516	\$1,056,060	\$3,479,226

## STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2013 AND 2012

		2013	(	2012 (Restated)
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	401,096	\$	1,631,569
Adjustments to reconcile change in net assets to net cash				
provided by operating activities:				
Endowment contributions	(	27,529)	(	3,685)
Unrealized gain on investments	(	189,465)	(	175,922)
Depreciation expense		37,110		4,494
(Increase) decrease in assets:				
Inventory		129	(	2,188)
Unconditional promises to give	(	13,721)	(	28,500)
Other receivables		9,236		4,743
Prepaid expenses	(	1,007)	(	295)
Increase (decrease) in liabilities:				
Accounts payable	(	1,967)		20,514
Accrued payroll	(	1,519)		2,264
Tuition deposits	_	3,790		7,765
Net cash provided by operating activities		216,153		1,460,759
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of fixed assets	(	684,376)	(	282,953)
Purchase of investments	Ì	37,684)	Ì	5,185)
Sale of investments		230,087	`	58,928
Decrease (Increase) in cash restricted for long-term purposes		232,633	(	239,535)
Net cash used in investing activities	(	259,340)	(	468,745)
CASH FLOWS FROM FINANCING ACTIVITIES				
Endowment contributions		27,529		3,685
Net cash provided by financing activities		27,529		3,685
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(	15,658)		995,699
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		1,313,344		317,645
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	1,297,686	\$	1,313,344

#### NOTES TO FINANCIAL STATEMENTS

#### NATURE OF ACTIVITIES

Book Arts Press, Inc. (the Organization), which was incorporated in Virginia, provides continuing professional education for research librarians and archivists, academics, antiquarian booksellers, conservators and bookbinders, and book collectors. The Organization is supported primarily from direct public support, interest on investments, and sales of inventory.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Financial Statement Presentation

The Organization is required to report information regarding its financial position according to three classes of net assets as follows:

Unrestricted net assets - Net assets not subject to donor-imposed restrictions.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization.

#### Basis of Accounting

The accompanying statement of financial position has been prepared on the accrual basis of accounting in accordance with U. S. generally accepted accounting principles.

#### Accounting Estimates

The preparation of financial statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of public support, revenue, other sources, and expenses during the reported period. Actual results could differ from those estimates.

#### **Contributions**

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

## **NOTES TO FINANCIAL STATEMENTS--(Cont'd)**

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--(Cont'd)

#### *Contributions*--(Cont'd)

The Organization reports gifts of land, buildings, and equipment as unrestricted support, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. In the absence of explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

#### Cash and Cash Equivalents

For purposes of reporting cash flows, the Organization considers all cash accounts that are not subject to withdrawal restrictions or penalties, and all highly-liquid instruments purchased with a maturity of three months or less to be cash equivalents. Cash equivalents held by investment managers in connection with long-term investment objectives are reported as investments in the statement of financial position. Cash held by investment managers was \$7,677 and \$100,742 for the years ended September 30, 2013 and 2012, respectively. Cash in bank accounts exceeding federally-insured limits is subject to credit risk.

#### Investments

The Organization has invested funds in investment pools with a University of Virginia-related organization. The University-related organization invests the funds with third parties. The value of the Organization's investments is subject to market investment risks and the investment policies of the University of Virginia and the University-related organization. The Organization's investments are carried at their fair market value based upon the values reported by the investment pools used by the Organization. Increases or decreases in fair market values are recorded as increases or decreases in unrestricted or temporarily restricted net assets in the year incurred based on the existence of any donor-imposed restriction.

## Inventory

The inventory of goods available for sale is stated at the lower of cost (determined on a first-in, first-out basis) or market. Donated inventory is stated at fair market value at the time of receipt. Fair market value is the cost the Organization would incur to purchase the inventory.

## **NOTES TO FINANCIAL STATEMENTS--(Cont'd)**

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--(Cont'd)

#### Other Receivables

Other receivables consist of reimbursements due to the Organization from the University of Virginia for research and amounts due from vendors. At September 30, 2013 and 2012, the balance of other receivables was \$5,823 and \$15,059, respectively.

#### Fair Values of Financial Instruments

Generally accepted accounting principles establish guidelines for measuring fair value, establish a framework for measuring fair value, and require certain disclosures regarding fair value measurement. Under current accounting standards, the fair value framework requires the categorization of assets and liabilities into three levels based upon the assumptions (inputs) used to price the assets or liabilities. Level 1 provides the most objective measure of fair value, whereas Level 3 generally requires significant management or fund manager judgment. The three levels are defined as follows:

- Level 1 Unadjusted quoted prices in active markets for identical assets and liabilities.
- Level 2 Observable inputs other than those included in Level 1. For example, quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets or liabilities in inactive markets.
- Level 3 Unobservable inputs reflecting management's own assumptions about the inputs used in pricing the asset or liability.

#### Risks and Uncertainties

Investment securities are exposed to various risks, such as interest rate, market, and credit. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risk in the near term would materially affect the amounts reported in the statement of financial position and the statement of activities.

Alternative investments, such as the investments held by the University of Virginia Investment Management Company (UVIMCO), are not readily marketable and are carried at net asset value as provided by the investment manager. These investments are not FDIC insured, and are subject to credit or investment risk. (See Investments note.) The Organization believes the carrying amount of these investments is a reasonable estimate of fair value. The amounts the Organization will ultimately realize could differ materially from the reported amounts, and significant fluctuations in fair values could occur from year to year.

## **NOTES TO FINANCIAL STATEMENTS--(Cont'd)**

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--(Cont'd)

#### Income Taxes

The Organization has received a tax determination letter from the Internal Revenue Service and is exempt from Federal and Virginia income taxes under Section 501(c)(3) of the Internal Revenue Code and related sections of the Virginia code.

The Organization has reviewed and evaluated the relevant technical merits of each of its tax positions in accordance with guidance established by the Financial Accounting Standards Board (FASB) and determined that there are no uncertain tax positions that would have a material impact on the financial statements of the Organization.

The Organization generally is no longer subject to income tax examinations by U. S. federal, state, or local tax authorities for years before 2010.

#### Fixed Assets

Fixed assets are stated at cost and are depreciated on a straight-line basis over their estimated useful lives. Donated property is recorded at fair market value (based on independent appraisals or comparisons to sales of similar assets), and recognized as income when received. Estimated useful lives of the various assets are as follows:

Furniture and fixtures 5 - 7 years Equipment and software 20 years

Fixed assets are defined by the Organization as assets with an initial individual cost of more than \$3,000 and an estimated useful life in excess of one year. The cost and accumulated depreciation on fixed assets are eliminated from the accounts when disposed of or sold and any resulting gain or loss is included in revenue and expenses.

#### **Collections**

In accordance with accounting standards, expenditures for and contributions of works of art, historical treasures, and similar assets that are held as part of collections are not recorded as assets. Purchases of collection items are recorded as decreases in unrestricted net assets if purchased with unrestricted net assets and as decreases in temporarily restricted net assets if purchased with donor-restricted assets

The Organization recognizes an item as a collection item if the item meets the following criteria:

- 1. The item is held for public exhibition, education, or research in furtherance of public service rather than for financial gain.
- 2. The item is protected, kept unencumbered, and preserved.
- 3. The proceeds from the sale of the collection item are to be used to acquire other collection items.

## **NOTES TO FINANCIAL STATEMENTS--(Cont'd)**

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--(Cont'd)

#### Advertising

The Organization expenses advertising costs as incurred. For the years ended September 30, 2013 and 2012 advertising costs were \$7,899 and \$7,748, respectively.

#### Subsequent Events

Management has evaluated subsequent events through January 21, 2014, which is the date the financial statements were available to be issued.

#### UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give are recorded at net realizable value. Included in the accompanying statement of financial position at September 30, 2013 and 2012 are unconditional promises to give in the amount of \$65,421 and \$51,700, respectively. The entire amount is expected to be received within one year. As a result, no discount or allowance has been assigned to the promises to give.

#### PROPERTY AND EQUIPMENT

The following is a summary of the Organization's fixed assets for the years ended September 30:

	2013	2012
Furniture and fixtures	\$ 57,071	\$ 24,267
Equipment and software	147,152	43,405
Leasehold improvements	785,459	237,634
•	989,682	305,306
Less: accumulated depreciation	( 63,957)	(_26,847)
Net fixed assets	<u>\$925,725</u>	<u>\$278,459</u>

#### RESTRICTED CONTRIBUTION

During the year ended September 30, 2012, the Organization received a contribution of \$896,000 that is restricted for the development of a summer fellowship program. The contribution must be spent by October 31, 2015. Any unexpended proceeds must be returned to the contributing organization. Given that it is more likely than not that the entire contribution will be spent in the given time frame, the entire amount was recognized as a contribution. In addition, the cash received from this contribution must be held in an account separate from other funds.

## **NOTES TO FINANCIAL STATEMENTS--(Cont'd)**

#### TEMPORARILY RESTRICTED NET ASSETS

As of September 30, 2013 and 2012, temporarily restricted net assets were available for the following purposes:

	2013	2012
Investment earnings restricted until appropriated	\$ 227,698	\$ 143,283
Fellowship in critical bibliography	631,514	896,000
Scholarships	81,872	93,056
Research	7,494	35,079
Office renovations	70,623	289,535
Collections	3,407	3,563
Total temporarily restricted net assets	<u>\$1,022,608</u>	<u>\$1,460,516</u>

#### PERMANENTLY RESTRICTED NET ASSETS

Net assets were permanently restricted for the following purposes at September 30, 2013 and 2012:

	2013	2012
General endowment Scholarship endowment	\$1,054,398 <u>29,191</u>	\$1,026,879 29,181
Total permanently restricted net assets	\$1,083,589	\$1,056,060

#### **ENDOWMENT**

The Organization's endowment consists of three funds established for a variety of purposes. This endowment includes donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the retention (preservation) of the value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulation to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

## NOTES TO FINANCIAL STATEMENTS--(Cont'd)

#### **ENDOWMENT--**(Cont'd)

- The duration and preservation of the fund
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the organization
- The investment policies of the organization

Endowment net asset classification by type of fund as of September 30, 2013 is as follows:

	TEMPORARILY PERMANENTLY								
	UNRESTRICTED		RE	STRICTED	RESTRI	CTED		TOTAL	
Board-designated endowment funds	. \$	273,362	\$		\$		\$	273,362	
funds	• _	<u></u>		249,302	1,081	,889	_1	,331,191	
Total funds	. <u>\$</u>	273,362	<u>\$</u>	249,302	\$1,081	,889	<u>\$1</u>	,604,553	

Changes in endowment net assets for the year ended September 30, 2013 are as follows:

	Uni	RESTRICTED		_	PERMANENTLY RESTRICTED	TOTAL
Endowment net assets, beginning of year	. \$	298,124	\$	161,942	\$1,054,360	\$1,514,426
Net appreciation  Transfers of funds to the	•	30,238		136,775		167,013
endowmentAppropriation of endowmen					27,529	27,529
assets for expenditure		55,000)	(	49,415)	····	(104,415)
Endowment net assets, end of year	. <u>\$</u>	273,362	\$	249,302	<u>\$1,081,889</u>	<u>\$1,604,553</u>

Appreciation is net of \$10,991 in investment fees for the year ended September 30, 2013.

## **NOTES TO FINANCIAL STATEMENTS--(Cont'd)**

#### **ENDOWMENT--(Cont'd)**

Endowment net asset classification by type of fund as of September 30, 2012 is as follows:

	TEMPORARILY PERMANENTLY							
	UNR	RESTRICTED	RE	STRICTED	RESTR	CICTED	TOTAL	
Board-designated endowment funds  Donor-restricted endowment funds							\$ 298,124 1,216,302	
Total funds	<u>\$</u>	298,124	<u>\$</u>	161,942	<u>\$1,05</u>	<u>4,360</u>	<u>\$1,514,426</u>	

Changes in endowment net assets for the year ended September 30, 2012 are as follows:

	TEMPORARILY PERMANENTLY								
	Unr	ESTRICTED	RE	STRICTED	RESTRICTED		TOTAL		
Endowment net assets, beginning of year	. \$	269,949	\$	79,205	\$1,049,175	\$1	1,398,329		
Net appreciation Transfers of funds to the		28,175		125,760	••••		153,935		
endowmentAppropriation of endowment					5,185		5,185		
assets for expenditure			(	43,023)		(_	43,023)		
Endowment net assets, end of year.	. <u>\$</u>	298,124	<u>\$</u>	161,942	<u>\$1,054,360</u>	<u>\$1</u>	1,514,426		

Appreciation is net of \$9,769 in investment fees for the year ended September 30, 2012.

While safety of principal is a key objective of the endowment, the endowment investments should be positioned to maximize long-term total returns consistent with prudent levels of risk. Investment returns are expected to preserve or enhance the real value of the endowment to provide adequate funds to sufficiently support designated Organization activities. The endowment's portfolio is expected to achieve a total return of 5% plus inflation and investment-related expenses. Performance against this objective would be measured over rolling periods of at least five years.

The Organization's spending amount is approved by the Board of Directors based on annual budgets prepared by management. The true endowment spending amount is determined by the Board of Directors. If, in any given year, the total investment return is less than the planned distribution, accumulated gains may be utilized to cover the deficit. It is the Organization's policy, with respect to true endowments, to limit the payout to accumulated earnings; however, in the absence of explicit donor restrictions, the Board may elect to spend principal from such funds in a year in which returns fall short of the targeted payout.

## **NOTES TO FINANCIAL STATEMENTS--(Cont'd)**

#### FAIR VALUE MEASUREMENTS

The fair values of the Organization's assets are categorized in accordance with GAAP at September 30, 2013 as follows:

	LEVEL 1	LEVEL 2	LEVEL 3	TOTAL
University of Virginia Investment Pool	<u>\$ 7,677</u>	\$	<u>\$1,604,553</u>	<u>\$1,612,230</u>

The fair values of the Organization's assets are categorized in accordance with GAAP at September 30, 2012 as follows:

	LEVEL 1	LEVEL 2	LEVEL 3	TOTAL
University of Virginia Investment Pool	<u>\$ 100,742</u>	<u>\$</u>	<u>\$1,514,426</u>	\$1,615,168

#### **INVESTMENTS**

The Organization has pooled investment funds held and managed by a University of Virginia-related organization. A summary of the fair market value of the Organization's investments at September 30, 2013 and 2012 is as follows:

2013

2012

	2010	2012
University of Virginia Alumni		
Association Endowment (pooled)	<u>\$1,612,230</u>	<u>\$1,615,168</u>

Changes in the University of Virginia Investment Pool for the years ended September 30, 2013 and 2012 are as follows:

	2013	2012
Balance, beginning of year	\$1,615,168	\$1,492,989
Unrealized gains Investment fees Deposits Withdrawals	( 11,155) 37,685	175,922 ( 10,054) 5,185 ( 48,874)
Balance, end of year	<u>\$1,612,230</u>	<u>\$1,615,168</u>

The Organization recognized a net unrealized gain in this investment totaling \$189,465 and \$175,922 for the years ended September 30, 2013 and 2012, respectively.

Investment fair market values and investment returns are generally dependent on the overall performance of financial markets and are subject to substantial fluctuations based on current market conditions.

## NOTES TO FINANCIAL STATEMENTS--(Cont'd)

#### **INVESTMENTS--(Cont'd)**

The Organization's investments are deposited with the University of Virginia fund with the University of Virginia Alumni Association. These funds are then invested with the University of Virginia Investment Management Company (UVIMCO) in its Long-Term Pool. UVIMCO is a not-for-profit corporation organized to invest funds on behalf of the Rector and Visitors of the University of Virginia and University-related foundations. The Organization's assets deposited with UVIMCO are held in the custody and control of UVIMCO on behalf of the Organization within investment pools and, as such, the Organization does not hold individual investments in this fund. The Organization holds shares of the Long-Term Pool and, as such, only investment returns and investment fees are reported by UVIMCO to the Organization based on its respective share of the pool.

The Long-Term Pool invests primarily in investment funds, limited partnerships, limited liability companies, or non-U.S. corporations, referred to collectively as investment funds. Accounting standards permit, as a practical expedient, UVIMCO to measure the fair value of Long-Term Pool fund investments as its pro-rata interest in the net asset value (NAV) of such investment funds as reported by the external fund management, if the NAV is prepared on a fair value basis as of September 30th. If UVIMCO determines that a manager-provided NAV does not properly represent fair value, UVIMCO independently estimates the fair value of the investment considering, without limitation, the nature of underlying securities, valuation procedures utilized by the external manager, marketability, liquidity, restrictions on disposition, recent purchases or sales of the same or similar securities by UVIMCO or other investors, pending transactions, and potential risks of the individual investment.

UVIMCO classifies fund investments according to the investment strategy of the underlying manager. In the normal course of business, the external fund managers and UVIMCO personnel trade various financial instruments and enter into various investment activities with off-balance-sheet risk. These include, but are not limited to, short selling activities, written options contracts, and equity swaps. The risk to the Organization for each of these various investment activities is limited to the value of the Organization's investment in UVIMCO. As of June 30, 2013 and 2012, UVIMCO's Long-Term Pool was comprised of the following investments:

	% OF NAV	
	2013	2012
Public equity funds	24.4%	20.5%
Long/short equity funds	23.6	22.7
Private equity funds	18.1	19.6
Real estate and resources	14.1	15.6
Marketable alternatives and credit	10.0	9.3
Government bonds	7.4	10.0
Cash	<u>2.4</u>	2.3
	100.0%	100.0%

## **NOTES TO FINANCIAL STATEMENTS--(Cont'd)**

#### **INVESTMENTS--(Cont'd)**

The Organization has no unfunded commitments related to UVIMCO as of September 30, 2013 or 2012.

Certain cash withdrawal restrictions exist with respect to the Organization's investment in the Long-Term Pool. Investments representing the greater of 1% of the Organization's investment in the Long-Term Pool or \$3 million may be redeemed with written notification on or before the last day of each month. Investments representing the greater of 3% of the Organization's investment in the Long-Term Pool or \$15 million may be redeemed with at least 30 days' written notice prior to the last day of each month. Total annual redemptions may not exceed 10% of the Organization's investment in the Long-Term Pool as of the previous June 30 plus 10% of the current fiscal year account additions, if any.

#### CASH RESTRICTED FOR LONG-TERM PURPOSES

At September 30, 2013 and 2012, cash restricted for long-term purposes included the following:

	2013	2012	
Renovation of office and			
classroom space	<u>\$ 6,902</u>	\$239,535	

#### **COLLECTIONS**

As noted in the **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**, the Organization expenses the cost of collection items. The acquisition and preservation of collections is essential in fulfilling the Organization's mission of providing continuing professional education for research librarians and archivists, academics, antiquarian booksellers, conservators and bookbinders, and book collectors. The Organization assumes the responsibility of preserving and maintaining, at the highest level, their historic collections. During the years ended September 30, 2013 and 2012, the Organization purchased library collections totaling \$19,043 and \$20,762, respectively. In addition, the Organization received \$176,370 and \$78,641 in donated library collections for the years ended September 30, 2013 and 2012, respectively.

#### **DONATED GOODS AND SERVICES**

The value of donated goods and services received by the Organization for the years ended September 30, 2013 and 2012 consisted of the following:

	2013	2012
Salaries and benefits	\$226,996	\$175,593
Office and classroom space	89,521	69,926
Research funding	20,981	16,617
Expenses paid by affiliate	67,994	
Collection items	176,370	78,641
	<u>\$581,862</u>	\$340,777

## **NOTES TO FINANCIAL STATEMENTS--(Cont'd)**

#### **DONATED GOODS AND SERVICES--(Cont'd)**

This amount does not include donated books and other materials for which appraisals were not obtained. Determining the value of these gifts would be too costly and time-consuming for the Organization.

Donated salaries and benefits represent those paid by an affiliated organization. Of the donated salaries and benefits, \$126,250 and \$95,459 were allocated to program service expenses for the years ended September 30, 2013 and 2012, respectively.

#### RETIREMENT PLAN

The Organization has a 403(b) retirement plan. All full-time employees who have completed one year of service may participate in the plan. Participants may defer amounts from their salary not to exceed \$16,500 per year. All full-time employees participating in the plan receive an employer contribution of 5% of gross compensation. Employer contributions were \$8,329 and \$10,290 for the years ended September 30, 2013 and 2012, respectively.

#### **CONCENTRATIONS**

During the years ended September 30, 2013 and 2012, the Organization received approximately 17% and 47%, respectively, of its support from one donor.

#### RECLASSIFICATIONS

Certain prior-year amounts have been reclassified in order to conform to the current year's presentation.

#### PRIOR PERIOD ADJUSTMENT

During the year ended September 30, 2012, the Organization received a temporarily restricted contribution of \$896,000 that applied to the September 30, 2013 fiscal year. This gift was treated as a grant. As a result, during the year ended September 30, 2012, the gift was recorded as an increase in cash and an increase in deferred revenue since no expenses had been appropriated as of September 30, 2012. Based on additional information, it was determined that the gift did not meet the criteria of a grant. Accordingly, the financial statements have been restated to properly treat the gift as a temporarily restricted contribution.

The effect on the Organization's previously issued September 30, 2012 financial statements is summarized as follows:

## NOTES TO FINANCIAL STATEMENTS--(Cont'd)

## PRIOR PERIOD ADJUSTMENT--(Cont'd)

Statement of Financial Position as of September 30, 2012:

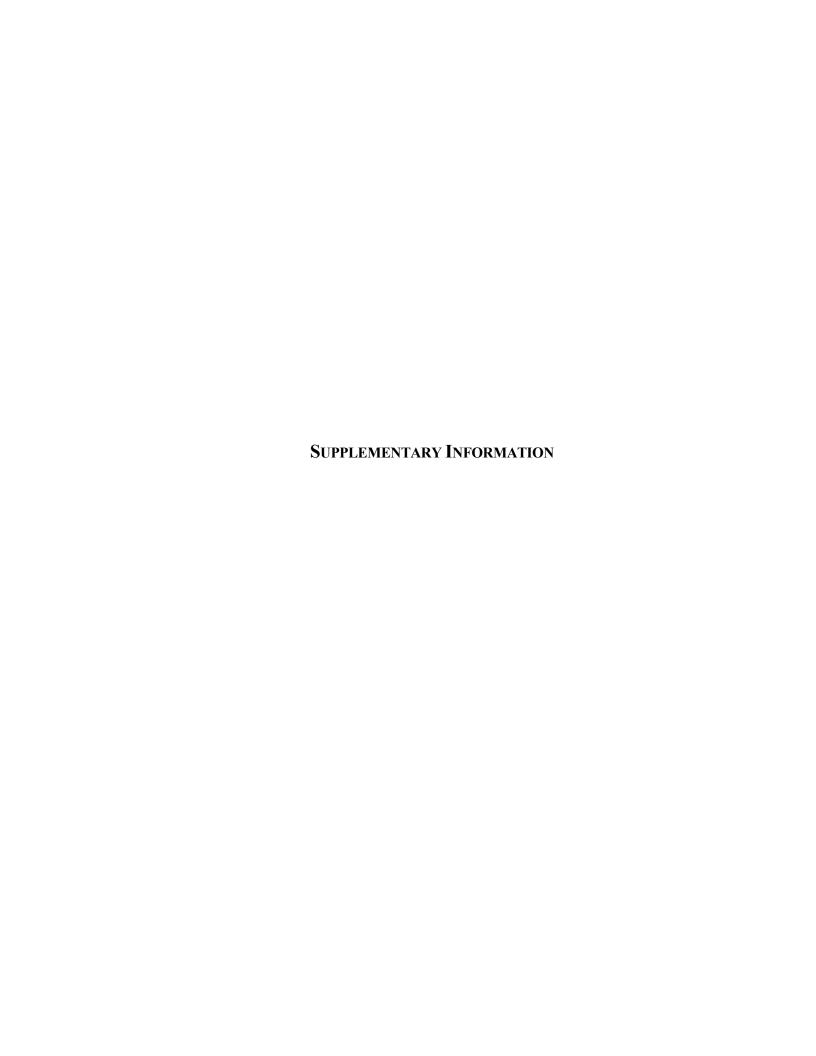
	PREVIOUSLY REPORTED	INCREASE (DECREASE)	AFTER Adjustment
Cash	\$ 417,344	\$ 896,000	\$1,313,344
Cash restricted for long-term purposes	\$1,135,535	(\$ 896,000)	\$ 239,535
Total assets	\$3,527,135	\$	\$3,527,135
Deferred revenue	\$ 896,000	(\$ 896,000)	\$
Total liabilities	\$ 943,909	(\$ 896,000)	\$ 47,909
Temporarily restricted net assets	\$ 564,516	\$ 896,000	\$1,460,516
Total net assets	\$2,583,226	\$ 896,000	\$3,479,226

Statement of Activities for the year ended September 30, 2012:

	PREVIOUSLY REPORTED	INCREASE (DECREASE)	AFTER ADJUSTMENT
Temporarily restricted foundation/	<b>.</b>	<b>.</b>	04.000.400
educational/government contributions	\$ 370,450	\$ 896,000	\$1,266,450
Change in net assets	\$ 735,569	\$ 896,000	\$1,631,569
Net assets at end of year	\$2,583,226	\$ 896,000	\$3,479,226

## SUBSEQUENT EVENT

During October 2013, the Organization received a temporarily restricted contribution in the amount of \$783,000 to develop a summer fellowship program. The contribution must be spent by November 2016.





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• Consultants • Robert F. German Robert A. Foster

## REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY INFORMATION

To the Board of Directors Book Arts Press, Inc. Charlottesville, Virginia

We have audited the financial statements of BOOK ARTS PRESS, INC. d/b/a RARE BOOK SCHOOL as of and for the years ended September 30, 2013 and 2012, and have issued our report thereon dated January 21, 2014, which contained an unmodified opinion on those financial statements. Our audits were performed for the purpose of forming an opinion on the financial statements as a whole. The statements of functional expenses are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Hartzman Wiebel Cap

Charlottesville, Virginia January 21, 2014

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2013

	Program	Management and General	Fund- Raising	TOTAL
Salaries and wages	\$ 274,674	\$ 5,574	\$ 64,401	\$ 344,649
Stipends	51,805			51,805
Employee benefits and payroll taxes	42,246	1,174	11,661	55,081
Advertising	6,509			6,509
Collections and reference materials	19,470			19,470
Conferences and meetings	29,778	2,616	7,052	39,446
Development research			150	150
Fees and Alumni Hall charges	1,047	21,780	325	23,152
Insurance		3,073		3,073
Miscellaneous expenses	11,182	2,238	9,061	22,481
Occupancy	18,749	1,647	2,262	22,658
Postage and delivery	7,018		2,069	9,087
Printing and publications	16,944	2,825	2,509	22,278
Professional development	2,269			2,269
Professional services	107,451	15,809	125	123,385
Supplies and expenses	43,956	1,069	1,468	46,493
Telecommunications	4,693	408	560	5,661
Travel	95,588	1,067	3,385	100,040
Depreciation expense	30,768	2,672	3,670	37,110
In-kind expenses:				
Salaries and wages	126,250	43,848	11,228	181,326
Employee benefits and payroll taxes	30,350	13,399	2,825	46,574
Donated goods and services	286,027	6,454	8,863	301,344
Total	\$1,206,774	\$ 125,653	\$ 131,614	\$1,464,041

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2012

	Program	Management and General	Fund- Raising	TOTAL
Salaries and wages	\$ 234,426	\$ 24,850	\$ 64,804	\$ 324,080
Stipends	2,655	• • • • • • • • • • • • • • • • • • • •	•	2,655
Employee benefits and payroll taxes	45,060	5,558	5,462	56,080
Advertising	7,748			7,748
Collections and reference materials	21,417			21,417
Conferences and meetings	15,981	2,533	4,130	22,644
Fees and Alumni Hall charges	1,872	18,463	211	20,546
Insurance		2,829		2,829
Miscellaneous expenses	3,675		8,397	12,072
Occupancy	7,551	660	825	9,036
Postage and delivery	2,391		4,258	6,649
Printing and publications	18,614	2,327	2,823	23,764
Professional development	3,045			3,045
Professional services	120,080	17,381	5,822	143,283
Supplies and expenses	38,595	2,956	3,696	45,247
Telecommunications	3,125	514	642	4,281
Travel	59,856	734	2,936	63,526
Depreciation expense	4,494	••••		4,494
In-kind expenses:				
Salaries and wages	95,459	31,409	10,675	137,543
Employee benefits and payroll taxes	26,143	9,059	2,848	38,050
Donated goods and services	146,304	8,391	10,489	165,184
Total	\$ 858,491	\$ 127,664	\$ 128,018	\$1,114,173