THE BOOK ARTS PRESS, INC. d/b/a RARE BOOK SCHOOL CHARLOTTESVILLE, VIRGINIA

FINANCIAL REPORT YEAR ENDED SEPTEMBER 30, 2024



# **CONTENTS**

### PAGE

Report of independent auditors	
Statements of financial position	3
Statement of activities - 2024	4
Statement of activities - 2023	5
Statements of cash flows	6
Statement of functional expenses - 2024	7
Statement of functional expenses - 2023	8
Notes to financial statements	9



### **REPORT OF INDEPENDENT AUDITORS**

To the Board of Directors The Book Arts Press, Inc. Charlottesville, Virginia

#### Opinion

We have audited the accompanying financial statements of THE BOOK ARTS PRESS, INC. d/b/a RARE BOOK SCHOOL (a nonprofit organization), which comprise the statements of financial position as of September 30, 2024 and 2023, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of THE BOOK ARTS PRESS, INC. d/b/a RARE BOOK SCHOOL as of September 30, 2024 and 2023 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of THE BOOK ARTS PRESS, INC. d/b/a RARE BOOK SCHOOL and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about THE BOOK ARTS PRESS, INC. d/b/a RARE BOOK SCHOOL's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Report of Independent Auditors**

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of THE BOOK ARTS PRESS, INC. d/b/a RARE BOOK SCHOOL's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about THE BOOK ARTS PRESS, INC. d/b/a RARE BOOK SCHOOL's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Hantzmon Wiekel LIP

Charlottesville, Virginia January 25, 2025

### STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2024 AND 2023

#### Assets

	2024	2023
Assets		
Cash and cash equivalents	\$ 402,445	\$ 987,631
Inventory	7,373	6,700
Unconditional promises to give, net	3,090,420	3,549,005
Other receivables	28,984	16,276
Prepaid expenses	13,859	13,019
Investments	21,348,852	16,473,846
Cash restricted for long-term purposes		751
Interest in charitable gift annuity	209,550	173,842
Property and equipment (net)	26,857	21,364
Total assets	\$ 25,128,340	\$ 21,242,434
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable	\$ 10,998	\$ 7,720
Accrued payroll	23,468	18,137
Tuition deposits		16,750
Total liabilities	34,466	42,607
NET ASSETS		
Without donor restrictions:		
Undesignated	1,011,881	1,204,987
Board-designated net assets	2,063,047	2,109,854
Property and equipment (net)	26,857	21,364
Total without donor restrictions	3,101,785	3,336,205
With donor restrictions:		
Restricted by purpose or time	4,673,493	3,836,430
Restricted in perpetuity	17,318,596	14,027,192
Total with donor restrictions	21,992,089	17,863,622
Total net assets	25,093,874	21,199,827
Total liabilities and net assets	\$ 25,128,340	\$ 21,242,434

(The accompanying notes are an integral part of these financial statements)

### STATEMENT OF ACTIVITIES FOR THE YEAR ENDED SEPTEMBER 30, 2024

	WITHOUTWITHDONORDONORRESTRICTIONSRESTRICTIONS		TOTALS
<b>R</b> EVENUE, GAINS, AND OTHER SUPPORT			
Individual contributions	\$ 483,195	\$ 3,401,625	\$ 3,884,820
Foundation/educational/governmental contributions	59,860	177,000	236,860
Donated services and in-kind contributions	612,361		612,361
Tuition and other program revenue (net of \$238,982			
tuition reductions)	478,478		478,478
Merchandise sales revenue (net of \$6,560 cost of goods			
sold	725		725
Investment income - net	192,390	1,639,697	1,832,087
Other revenue (loss)	( 7,210)	( 1,240)	( 8,450)
Change in valuation of charitable gift annuity		35,708	35,708
Net assets released from restrictions	1,124,323	( 1,124,323)	
		<u> </u>	
Total revenue, gains, and other support	2,944,122	4,128,467	7,072,589
Expenses			
Program	2,585,121		2,585,121
Management and general	370,693		370,693
Fund-raising	222,728		222,728
	;0		,+0
Total expenses	3,178,542		3,178,542
Change in net assets	( 234,420)	4,128,467	3,894,047
NET ASSETS AT BEGINNING OF YEAR	3,336,205	17,863,622	21,199,827
NET ASSETS AT END OF YEAR	\$ 3,101,785	\$ 21,992,089	\$ 25,093,874

### STATEMENT OF ACTIVITIES FOR THE YEAR ENDED SEPTEMBER 30, 2023

	WITHOUT Donor Restrictions	With Donor Restrictions	Total
Revenue, Gains, and Other Support			
Individual contributions	\$ 638,178	\$ 2,982,940	\$ 3,621,118
Foundation/educational/governmental contributions		57,409	57,409
Forgivess of debt	195,360	·····	195,360
Donated services and in-kind contributions	481,758		481,758
Tuition and other program revenue (net of \$225,190	,		
tuition reductions)	474,755		474,755
Merchandise sales revenue (net of \$4,344 cost of goods			
sold)	2,349		2,349
Investment income - net	37,389	160,598	197,987
Other revenue (loss)	5,362	( 4,762)	600
Change in valuation of charitable gift annuity		( 30,217)	( 30,217)
Net assets released from restrictions	1,006,683	( 1,006,683)	
Total revenue, gains, and other support	2,841,834	2,159,285	5,001,119
Expenses			
Program	2,074,445		2,074,445
Management and general	287,568		287,568
Fund-raising	207,170		207,170
Total expenses	2,569,183		2,569,183
Change in net assets	272,651	2,159,285	2,431,936
NET ASSETS AT BEGINNING OF YEAR	3,063,554	15,704,337	18,767,891
NET ASSETS AT END OF YEAR	\$ 3,336,205	\$ 17,863,622	\$ 21,199,827

#### STATEMENTS OF CASH FLOWS For the Years Ended September 30, 2024 and 2023

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 3,894,047	\$ 2,431,936
Adjustments to reconcile change in net assets to net cash provided by (used in)	·····	······································
operating activities:		
Endowment contributions - donor restricted	( 3,726,252)	( 2,909,993)
Net unrealized gain on investments	( 1,832,087)	( 197,987)
Depreciation expense	5,670	3,842
Loss on disposal of software	4,989	5,012
SBA PPP loan and accrued interest forgiveness	<i>.</i>	( 195,360)
(Increase) decrease in assets:		( 1)5,500)
Inventory	( 673)	( 1,217)
Unconditional promises to give	458,585	(1,217) (10,344)
Other receivables	( 12,708)	
	· · · /	· · · ·
Prepaid expenses	( 840)	15,176
Interest in charitable gift annuity	( 35,708)	30,217
Increase (decrease) in liabilities:	2 270	( 11.000)
Accounts payable	3,278	( 11,290)
Accrued payroll	5,331	978
Tuition deposits	( 16,750)	16,750
Net cash provided by (used in) operating activities	( 1,253,118)	( 835,458)
Cash Flows from Investing Activities		
Purchase of property and equipment	( 16,152)	( 9,191)
Purchase of investments	( 4,106,970)	( 3,059,351)
Sale of investments	1,064,051	1,374,905
Sale of investments	1,004,031	1,374,903
Net cash provided by (used in) investing activities	( 3,059,071)	( 1,693,637)
Cash Flows from Financing Activities		
Endowment contributions - donor restricted	3,726,252	2,909,993
		,
Net cash provided by (used in) financing activities	3,726,252	2,909,993
Net Increase (Decrease) in Cash and Cash Equivalents	( 585,937)	380,898
INET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	( 363,937)	300,090
Cash and Cash Equivalents, Beginning of Year	988,382	607,484
Cash and Cash Equivalents, End of Year	\$ 402,445	\$ 988,382
Non-Cash Financing Activities		
SBA PPP loan and accrued interest forgiveness	¢	\$ 105.360
SDA FFF loan and acclued interest longiveness	\$	\$ 195,360
RECONCILIATION OF CASH, CASH EQUIVALENTS, AND RESTRICTED CASH		
Amounts reported within the statements of financial position that sum to the total above:		
1 1		¢ 007724
Cash and cash equivalents	\$ 402,445	\$ 987,631
Cash restricted for long-term purposes		751
Total cash, cash acuivalants, and restricted cash	¢ 400 445	¢ 000 201
Total cash, cash equivalents, and restricted cash	\$ 402,445	\$ 988,382

#### STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2024

		PROGRA	m Service		MANAGEMENT		
	Courses AND LECTURES	Collections	Scholarships and Fellowships	Total Programs	and General	Fund-Raising	TOTAL
Salaries and wages	\$ 585,919	\$ 188,989	\$ 134,671	\$ 909,579	\$ 114,160	\$ 83,004	\$ 1,106,743
Stipends			69,448	69,448			69,448
Employee benefits and payroll taxes	127,603	41,598	34,954	204,155	30,498	21,511	256,164
Advertising	2,015	2,009	2,009	6,033			6,033
Collections and reference materials		35,018		35,018			35,018
Conferences and meetings	19,863	19,803	85,729	125,395	15,561	18,600	159,556
Equipment maintenance					800		800
Fees and Alumni Hall charges	7,495	4,246	4,246	15,987	11,115	6,270	33,372
Grants to other organizations	·		21,787	21,787			21,787
Insurance				·	4,483		4,483
Miscellaneous expenses	126	46	43	215	29	6,104	6,348
Occupancy	26,589	7,352	6,919	40,860	4,671	3,979	49,510
Postage and delivery	1,187	1,184	1,184	3,555		3,368	6,923
Printing and publications	18,582			18,582	5,968	3,086	27,636
Professional development	6,044	2,703	2,457	11,204	1,865	1,136	14,205
Professional services	247,356	63,236	83,534	394,126	30,370		424,496
Program development	7,344			7,344			7,344
Software subscriptions	4,572	4,510	4,510	13,592	32,129	16,064	61,785
Supplies and expenses	56,074	17,717	7,617	81,408	5,141	4,379	90,928
Telecommunications	10,500	3,798	3,575	17,873	2,413	2,055	22,341
Travel	104,378	11,446	94,985	210,809	5,787	5,180	221,776
Depreciation expense	2,665	964	907	4,536	612	522	5,670
Tuition reductions			238,982	238,982			238,982
Cost of merchandise sold	6,560			6,560			6,560
In-kind expenses:							
Salaries and wages	126,629	6,777	44,251	177,657	61,435	22,103	261,195
Benefits and payroll taxes	36,341	1,800	15,019	53,160	21,678	6,645	81,483
Office and classroom space	95,644	34,594	32,560	162,798	21,978	18,722	203,498
Total expenses by function	1,493,486	447,790	889,387	2,830,663	370,693	222,728	3,424,084
Less: Expenses included with revenues on the statement of activities:							
Tuition reductions			( 238,982)	( 238,982)			( 238,982)
Cost of merchandise sold	( 6,560)	<u> </u>		( 6,560)	<u> </u>		( 6,560)
Total expenses included in the expense							
section on the statement of activities	\$ 1,486,926	\$ 447,790	\$ 650,405	\$ 2,585,121	\$ 370,693	\$ 222,728	\$ 3,178,542

#### STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended September 30, 2023

		PROGRAM SERVICE		MANAGEMENT			
	Courses and Lectures	Collections	Scholarships and Fellowships	Total Programs	and General	Fund-Raising	TOTAL
Salaries and wages	\$ 453,819	\$ 182,366	\$ 97,464	\$ 733,649	\$ 66,633	\$ 89,204	\$ 889,486
Stipends			77,000	77,000			77,000
Employee benefits and payroll taxes	83,765	34,403	19,948	138,116	13,766	18,247	170,129
Advertising	810	808	808	2,426			2,426
Collections and reference materials		32,345		32,345			32,345
Conferences and meetings	22,452	22,385	68,526	113,363	10,009	14,494	137,866
Equipment maintenance					546		546
Fees and Alumni Hall charges	1,426	6,466	1,206	9,098	15,195	4,232	28,525
Grants to other organizations			26,282	26,282			26,282
Insurance					6,092		6,092
Miscellaneous expenses	1,925	517	354	2,796	300	6,182	9,278
Occupancy	32,110	9,745	6,667	48,522	5,642	5,642	59,806
Postage and delivery	2,329	2,322	2,322	6,973		2,834	9,807
Printing and publications	24,262	,	·	24,262	7,639	1,544	33,445
Professional development	4,299	2,565	1,623	8,487	1,196	1,022	10,705
Professional services	180,830	21,273	34,893	236,996	31,070	·	268,066
Program development	10,738	·	5,000	15,738	·		15,738
Software subscriptions	4,025	3,971	3,971	11,967	28,285	14,142	54,394
Supplies and expenses	76,423	15,768	3,371	95,562	2,853	2,853	101,268
Telecommunications	1,924	795	544	3,263	460	460	4,183
Travel	80,965	15,362	88,572	184,899	7,070	7,070	199,039
Depreciation expense	1,767	730	499	2,996	423	423	3,842
Tuition reductions			225,190	225,190			225,190
Cost of merchandise sold	4,344		·	4,344			4,344
In-kind expenses:	,						,
Salaries and wages	114,735	6,088	41,275	162,098	57,718	20,186	240,002
Benefits and payroll taxes	32,670	1,614	13,823	48,107	20,049	6,013	74,169
Donated goods and services	52,782	21,801	14,917	89,500	12,622	12,622	114,744
Total expenses by function	1,188,400	381,324	734,255	2,303,979	287,568	207,170	2,798,717
Less: expenses included with revenues on the statement of activities:							
Tuition reductions			( 225,190)	( 225,190)			( 225,190)
Cost of merchandise sold	( 4,344)	<u> </u>	<u> </u>	( 4,344)		<u> </u>	( 4,344)
Total expenses included in the expense							
section on the statement of activities	\$ 1,184,056	\$ 381,324	\$ 509,065	\$ 2,074,445	\$ 287,568	\$ 207,170	\$ 2,569,183

### NOTES TO FINANCIAL STATEMENTS

#### NATURE OF ACTIVITIES

Book Arts Press, Inc. (the Organization), which was incorporated in Virginia, provides continuing professional education for research librarians and archivists, academics, antiquarian booksellers, conservators and bookbinders, and book collectors. The Organization is supported primarily from direct public support, investment income, donated services, and donated in-kind contributions.

#### DESCRIPTION OF PROGRAM SERVICES AND SUPPORTING ACTIVITIES

The Organization's mission is to strengthen global communities of the book and advance the study of cultural heritage. It aims to achieve its mission through the following goals:

#### **Courses and Lectures:**

**Curriculum** - Maintain core strengths of current educational program while broadening the scope of offerings to include new modes of librarianship, bibliography, and book history.

**Faculty** - Retain and recruit internationally-recognized faculty, diverse in gender, age, profession, nationality, and ethnicity, and engage those pioneering new expertise in textual heritage.

**Sustainability** - Ensure long-term sustainability of Rare Book School's staffing and programs through endowment and annual giving.

**Strategic Collaborations** - Strengthen communities of textual heritage by partnering with scholarly societies, professional associations, and bibliographical organizations, and the collecting institutions that support their work.

#### **Collections:**

**Stewardship** - Ensure the responsible stewardship of the current teaching collections while building the collections in concert with the Organization's emerging programs.

Access - Increase access to the Rare Book School collections.

#### Scholarships and Fellowships:

**Students** - Grow communities of textual heritage through scholarship and fellowship programs to support practitioners who are early-stage librarians, economically disadvantaged, and/or from underrepresented communities and professions.

**Management and General Services** - These services provide the functions necessary to maintain an equitable employment program and ensure an adequate working environment; provide coordination and articulation of the Organization's program services; provide for administrative functioning of the Board of Directors; maintain competent professional services; and manage the financial and budgetary responsibilities of the Organization.

### NOTES TO FINANCIAL STATEMENTS

**Fund-Raising Services** - These services provide the structure necessary to encourage and secure private financial support from individuals, foundations, and corporations.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The accompanying financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with U. S. Generally Accepted Accounting Principles (GAAP).

#### Financial Statement Presentation

The Organization is required to report information regarding its financial position according to two classes of net assets as follows:

Without Donor Restrictions - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for Board-designated endowment, and other designated funds (including reserves).

With Donor Restrictions - Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires; that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Accounting Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of public support, revenue, other sources, and expenses during the reporting period. Actual results could differ from those estimates.

#### **Revenue Recognition**

The Organization follows the guidance of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*, and all subsequent amendments to the ASU (collectively, Accounting Standards Codification (ASC) 606), which (1) creates a single framework for recognizing revenue from contracts with customers that fall within its scope and (2) revises when it is appropriate to recognize a gain (loss) from the transfer of nonfinancial assets. A significant portion of the Organization's revenue comes from promises to give and contributions received from donors, and other sources such as investment income, that are outside the scope of ASC 606. The Organization's revenues that fall within the scope of ASC 606 include tuition revenue. The income from this source is recognized as the Organization satisfies its performance obligations to its customers.

# NOTES TO FINANCIAL STATEMENTS

Student tuition for courses is recorded as revenue during the period in which the related academic services are rendered. Tuition received in advance of services rendered are categorized as deferred revenue and reported within accounts payable and other liabilities in the statement of financial position. Payments for tuition are typically due 30 days before the course is scheduled to begin.

Institutional scholarships and fellowships are awarded to students to defray the costs of courses, which reduce the amount of revenue recognized. Scholarships awarded to students amounted to \$238,982 and \$225,190 for the years ending September 30, 2024 and 2023, respectively.

See the **REVENUE FROM CONTRACTS WITH CUSTOMERS** note for further discussion on the Organization's accounting policies for revenue sources within the scope of ASC 606.

#### **Contributions**

Contributions of cash and other assets, including unconditional promises to give, are recorded as revenue based upon any donor-imposed restrictions, on the date of the donors' commitment or gift. Contributions of other assets are recorded at the estimated fair value at the date of gift. Unconditional promises to give are recorded at the estimated present value on the date of the commitment, which approximates fair value, net of an allowance for uncollectible amounts. Conditional promises to give are not recognized as revenue until such time as the conditions are substantially met.

Contributions received are recorded as support without donor restrictions or with donor restrictions, depending on the existence and/or nature of any donor restrictions.

Donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

The Organization reports gifts of land, buildings, and equipment as net assets without donor restrictions, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as net assets with donor restrictions. In the absence of explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

#### Contributed Nonfinancial Assets

Donated salaries and benefits are recognized as contributions if the services create or enhance nonfinancial assets or require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. For measurement purposes in the financial statements, these donated services are measured at fair value.

Donated office space and other expenses paid are reflected in the financial statements as non-cash contributions at their estimated value measured at fair value on the date of receipt. These materials and facilities are utilized during the year received and are for operational use.

### NOTES TO FINANCIAL STATEMENTS

#### Cash and Cash Equivalents

For purposes of reporting cash flows, the Organization considers all cash accounts that are not subject to withdrawal restrictions or penalties, and all highly-liquid instruments purchased with a maturity of three months or less, to be cash equivalents. Cash equivalents held by investment managers in connection with long-term investment objectives are reported as investments in the statement of financial position. Cash in bank accounts exceeding federally-insured limits is subject to credit risk.

#### Inventory

The inventory of goods available for sale is stated at the lower of cost (determined on a first-in, first-out basis) or net realizable value. Donated inventory is stated at fair market value at the time of receipt. Fair market value is the cost the Organization would incur to purchase the inventory.

#### Unconditional Promises to Give

The Organization values its multi-year unconditional promises to give at fair value. Management believes that the use of fair value measuring reduces the cost of measuring its multi-year unconditional promises to give in periods subsequent to their receipt and provides equal or better information to users of its financial statements than if those unconditional promises to give were measured using present value techniques and historical discount rates. Under this method, the Organization applies one discount rate to all multi-year receivables. The Organization estimates its discount rate at the end of each reporting year. The Organization's discount rate at September 30, 2024 and 2023 was 3% and 2.5%, respectively. Management feels that the rate is representative of the market rate for each year.

#### Other Receivables

Other receivables consist of reimbursements due to the Organization from the University of Virginia (University) for research, and amounts due from vendors.

#### Investments

The majority of the Organization's investments are managed by the University of Virginia Investment Management Company (UVIMCO), a not-for-profit corporation organized to invest funds on behalf of the University and the University-Associated Organizations. The Organization holds a pro-rata share of the UVIMCO long-term investment pool and records its portion of the net asset value (NAV) and investment income, as reported by UVIMCO, in the accompanying financial statements. The NAV is utilized as a practical expedient estimate of fair value.

Certain cash withdrawal restrictions exist with respect to the Organization's investment in UVIMCO. Investments representing up to 4% of the Organization's investment may be redeemed on a quarterly basis with at least 120 days' prior written notice. A special redemption of up to 20% of the Organization's investment can be made with 12 months' written notice. The Organization can also request a full redemption of its entire investment in proportional annual withdrawals over a five-year period with appropriate written notification.

# NOTES TO FINANCIAL STATEMENTS

The Organization's other investments include fixed maturity securities such as certificates of deposit and government bonds. The Organization uses the market value reported by the fund manager to determine the fair value of its investments in fixed maturity securities.

#### Property and Equipment

Fixed assets are stated at cost and are depreciated on a straight-line basis over their estimated useful lives. Donated property is recorded at fair market value (based on independent appraisals or comparisons to sales of similar assets), and recognized as income when received. Estimated useful lives of the various assets are as follows:

Furniture and fixtures5 - 7 yearsEquipment and software3 - 7 years

Fixed assets are defined by the Organization as assets with an initial individual cost of more than \$3,000 and an estimated useful life in excess of one year. The cost and accumulated depreciation on fixed assets are eliminated from the accounts when disposed of or sold, and any resulting gain or loss is included in revenue and expenses.

#### Collections

In accordance with accounting standards, expenditures for and contributions of works of art, historical treasures, and similar assets that are held as part of collections are not recorded as assets. Purchases of collection items are recorded as decreases in net assets without donor restrictions in the year in which the items are acquired, or as decreases in net assets with donor restrictions if the assets used to purchase the items were restricted by donors.

The Organization recognizes an item as a collection item if the item meets the following criteria:

- 1. The item is held for public exhibition, education, or research in furtherance of public service rather than for financial gain.
- 2. The item is protected, kept unencumbered, and preserved.
- 3. The proceeds from the sale of the collection item are to be used to acquire other collection items and provide for the direct care of existing collections.

#### Fair Values of Financial Instruments

U. S. generally accepted accounting principles establish guidelines for measuring fair value, establish a framework for measuring fair value, and require certain disclosures regarding fair value measurement. Under current accounting standards, the fair value framework requires the categorization of assets and liabilities into three levels based upon the assumptions (inputs) used to price the assets or liabilities. Level 1 provides the most objective measure of fair value, whereas Level 3 generally requires significant management or fund manager judgment. The three levels are defined as follows:

### NOTES TO FINANCIAL STATEMENTS

- Level 1 Unadjusted quoted prices in active markets for identical assets and liabilities.
- Level 2 Observable inputs other than those included in Level 1. For example, quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets or liabilities in inactive markets.
- Level 3 Unobservable inputs reflecting management's own assumptions about the inputs used in pricing the asset or liability.

#### Functional Allocation of Expenses

The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the program and supporting services benefited.

The statement of functional expenses reports certain categories of expenses that are attributed to more than one program or supporting functions. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and wages, benefits, payroll taxes, occupancy, and office expenses. The expenses are allocated on the basis of time and effort spent on program services, management and general, and fund-raising.

### Advertising

The Organization expenses advertising costs as incurred.

#### Income Taxes

The Organization has received a tax determination letter from the Internal Revenue Service and is exempt from Federal and Virginia income taxes under Section 501(c)(3) of the Internal Revenue Code and related sections of the Virginia code.

The Organization has reviewed and evaluated the relevant technical merits of each of its tax positions in accordance with guidance established by the FASB and determined that there are no uncertain tax positions that would have a material impact on the financial statements of the Organization.

#### Risks and Uncertainties

Investment securities are exposed to various risks, such as interest rate, market, and credit. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risk in the near term would materially affect the amounts reported in the statement of financial position and the statement of activities.

### NOTES TO FINANCIAL STATEMENTS

Alternative investments, such as the investments held by UVIMCO, are not readily marketable and are carried at net asset value as provided by the investment manager. These investments are not Federal Deposit Insurance Corporation (FDIC) insured and are subject to credit or investment risk. (See **INVESTMENTS** note.) The Organization believes the carrying amount of these investments is a reasonable estimate of fair value. The amounts the Organization will ultimately realize could differ materially from the reported amounts, and significant fluctuations in fair values could occur from year to year.

#### Subsequent Events

Management has evaluated subsequent events through January 25, 2025, which is the date the financial statements were available to be issued.

#### LIQUIDITY AND AVAILABILITY OF FUNDS

The Organization regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds.

The Organization manages its cash available to meet general expenditures under the following guiding principles:

- Operating within a prudent range of financial soundness and stability,
- Maintaining adequate liquid assets to fund near-term operating needs, and
- Maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be met.

The table below presents financial assets available for general expenditures within one year at September 30:

	2024	2023
Financial assets at year end:		
Cash and cash equivalents	\$ 402,445	\$ 987,631
Unconditional promises to give, net	3,090,420	3,549,005
Other receivables	28,984	16,276
Investments	21,348,852	16,473,846
Total financial assets	24,870,701	21,026,758

### NOTES TO FINANCIAL STATEMENTS

	2	024	2	023
Less: Amounts not available to be used within one year:				
Receivables scheduled to be collected in more than one year	(\$	250)	(\$	100)
Donor-imposed restrictions:				
Endowment fund investments	(17,2	97,853)	(12,4	11,343)
Unconditional promises to give restricted for endowment	(3,1	63,033)	(3,6	73,589)
Add back: Amounts available for appropriation				
expenditure in one year	6	61,244	32	29,969
Other donor restrictions	(1,5	31,203)	(1,8	66,035)
Add back: Amounts available for expenditure in				
following year	5	94,753	8	10,730
Board designations:				
Board-designated endowment	(1,3	03,587)	(98	83,425)
Add back: Amounts available for appropriation				
expenditure in one year	2	38,503		32,914
Board-designated reserves	(4.	30,495)	(4	17,224)
Other Board-designated funds	(32	28,965)	(70	09,205)
Add back: Amounts available for appropriation				
expenditure in one year	3	02,080	4	16,382
Financial assets available to meet cash needs for general				
8	<u>\$ 2,6</u>	<u>11,895</u>	<u>\$ 2,5</u>	<u>55,832</u>
expenditures within one year	<u>\$ 2,6</u>	<u>11,895</u>	<u>\$ 2,5</u>	<u>55,832</u>

Amounts available for general expenditures within one year include the Board-approved appropriation from endowment funds for the following year, as well as donor-restricted amounts that are available for general expenditure in the following year. Although not intended for use in the upcoming year, amounts set aside for operating and other reserves, and Board-designated endowments, could also be drawn upon if the governing board were to approve that action.

Endowment funds are subject to appropriation for annual spending approved by the Board during the budget process, currently based on 4% of the average of 12 trailing quarters.

Occasionally, the Board may designate a portion of operating surplus to its contingency fund, which has a target minimum equal to six months of full-time senior staff salary costs (including benefits). As of September 30, 2024, this fund held the equivalent of ten months of senior staff salary costs. Total available liquid funds as of September 30, 2024 represented approximately nine months of total operating expenses.

### NOTES TO FINANCIAL STATEMENTS

#### UNCONDITIONAL PROMISES TO GIVE

The Organization has unconditional promises to give as of September 30, 2024 and 2023 as follows:

	2024	2023
Without donor restrictions With donor restrictions:	\$ 82,342	\$ 49,109
Restricted by time or purpose	50,045	71,307
Restricted in perpetuity	3,163,033	3,673,589
Total promises to give	<u>\$3,295,420</u>	<u>\$3,794,005</u>
Expected to be collected in less than one year	\$ 609,297	\$ 640,905
Expected to be collected within one to five years	2,336,123	2,353,100
Expected to be collected after five years	350,000	800,000
Total before discounts	3,295,420	3,794,005
Less: Discounts on promises to give	(205,000)	(245,000)
Net promises to give recorded	<u>\$3,090,420</u>	<u>\$3,549,005</u>

Changes in unconditional promises to give for the years ended September 30, 2024 and 2023 are as follows:

	2024	2023
Balance, beginning of year	\$3,549,005	\$3,538,661
New promises to give	3,232,370	2,674,369
Payments received	(3,730,955)	(2,453,610)
Change in discount	40,000	(200,415)
Write-off of uncollectible promises to give	<u> </u>	(10,000)
Balance, end of year	<u>\$3,090,420</u>	<u>\$3,549,005</u>

Management reviews its collection experience in determining the need for an allowance for uncollectible unconditional promises to give. There were \$0 and \$10,000 in unconditional promises to give deemed uncollectible and written off during the years ended September 30, 2024 and 2023, respectively. An allowance for uncollectible promises to give was not deemed necessary at September 30, 2024 and 2023.

### NOTES TO FINANCIAL STATEMENTS

#### **PROPERTY AND EQUIPMENT**

The following is a summary of the Organization's fixed assets for the years ended September 30:

	2024	2023
Furniture and fixtures	\$ 85,865	\$ 69,714
Equipment and software	132,963	<u> </u>
	218,828	385,578
Less: Accumulated depreciation	<u>(191,971)</u>	(364,214)
Net property and equipment	<u>\$ 26,857</u>	<u>\$ 21,364</u>

#### **INVESTMENTS**

The Organization's investments are deposited with the University of Virginia Fund through the University of Virginia Alumni Association. The Organization has pooled investment funds held and managed by UVIMCO, as well as cash invested for operating purposes administered by the University of Virginia Alumni Association. Investment fair market values and investment returns are generally dependent on the overall performance of financial markets and are subject to substantial fluctuations based on current market conditions. A summary of the fair market value of the Organization's investments at September 30, 2024 and 2023 is as follows:

	2024	2023
Wells Fargo Advisors - short-term pool	\$ 1,556,467	\$ 1,759,536
Wells Fargo Advisors - mid-term pool	266,943	423,102
UVIMCO - Long-Term Pool	19,315,730	14,480,967
Cash invested in long-term endowment	211,444	103,431
Due to operating account	(1,732)	(293,190)
Total	<u>\$21,348,852</u>	<u>\$16,473,846</u>

UVIMCO classifies fund investments according to the investment strategy of the underlying manager. In the normal course of business, the external fund managers and UVIMCO personnel trade various financial instruments and enter into various investment activities with off-balance-sheet risk. These include, but are not limited to, short-selling activities, written options contracts, and equity swaps. The risk to the Organization for each of these various investment activities is limited to the value of the Organization's investment in UVIMCO. As of June 30, 2024 and 2023, UVIMCO's Long-Term Pool was comprised of the following investments:

### NOTES TO FINANCIAL STATEMENTS

	% OF NAV				
	2024	2023			
Public equity funds	27.3%	27.0%			
Long/short equity funds	9.4	11.4			
Private equity funds	27.0	26.2			
Real assets	16.1	15.1			
Absolute return	10.0	9.8			
Credit	4.4	3.8			
Fixed income	4.9	6.3			
Cash and accruals, net	0.9	0.4			
Total	<u>100.0</u> %	<u>100.0</u> %			

#### ENDOWMENT

The Organization's endowment consists of several funds established for a variety of purposes. This endowment includes donor-restricted endowment funds, as well as funds without donor restrictions that have been designated by the Board of Directors to function as endowments. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the retention (preservation) of the value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization retains in perpetuity (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not retained in perpetuity is subject to appropriation for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

# NOTES TO FINANCIAL STATEMENTS

Endowment net asset classification by type of fund as of September 30, 2024 is as follows:

	WITHOUT Donor Restrictions	WITH Donor Restrictions	Total
Board-designated endowment funds Donor-restricted endowment funds		\$ <u>17,297,853</u>	\$ 1,303,587 <u>17,297,853</u>
Total funds	<u>\$ 1,303,587</u>	<u>\$17,297,853</u>	<u>\$18,601,440</u>

Changes in endowment net assets for the year ended September 30, 2024 are as follows:

	WITHOUT DONOR RESTRICTIONS	WITH Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 983,425	\$12,411,343	\$13,394,768
Net appreciation Transfers of funds to endowment Appropriation of endowment assets	104,734 248,342	1,485,105 3,726,252	1,589,839 3,974,594
for expenditure Endowment net assets, end of year	<u>(32,914</u> ) <u>\$ 1,303,587</u>	<u>(324,847</u> ) \$17,297,853	<u>(357,761</u> ) \$18,601,440

Endowment net asset classification by type of fund as of September 30, 2023 is as follows:

	-	WITHOUT Donor strictions	Do	ITH NOR ICTIONS	Total		
Board-designated endowment funds Donor-restricted endowment funds				 - <u>11,343</u>		983,425 <u>2,411,343</u>	
Total funds	<u>\$</u>	983,425	<u>\$12,4</u>	11,343	<u>\$1</u>	<u>3,394,768</u>	

### NOTES TO FINANCIAL STATEMENTS

Changes in endowment net assets for the year ended September 30, 2023 are as follows:

	WITHOUT Donor Restrictions	WITH Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 1,010,662	\$ 9,656,336	\$10,666,998
Net appreciation Transfers of funds to endowment Appropriation of endowment assets	2,992 	91,986 2,909,993	94,978 2,909,993
for expenditure	(30,229)	(246,972)	(277,201)
Endowment net assets, end of year	<u>\$ 983,425</u>	<u>\$12,411,343</u>	<u>\$13,394,768</u>

While safety of principal is a key objective of the endowment, the endowment investments should be positioned to maximize long-term total returns consistent with prudent levels of risk. Investment returns are expected to preserve or enhance the real value of the endowment to provide adequate funds to sufficiently support designated Organization activities. The endowment's portfolio is expected to achieve a total return of 5% plus inflation and investment-related expenses. Performance against this objective would be measured over rolling periods of at least five years. (See **LIQUIDITY AND AVAILABILITY OF FUNDS** note.) The true endowment spending amount is determined by the Board of Directors. If, in any given year, the total investment return is less than the planned distribution, accumulated gains may be utilized to cover the deficit. It is the Organization's policy, with respect to true endowments, to limit the payout to accumulated earnings; however, in the absence of explicit donor restrictions, the Board may elect to spend principal from such funds in a year in which returns fall short of the targeted payout.

#### INTEREST IN CHARITABLE GIFT ANNUITIES

The Organization is named as a charitable beneficiary of a charitable gift annuity. This gift agreement is issued, administered, and held by an outside trustee and the Organization has no control over these assets. Receivables from gift annuity agreements are valued at the present value of the future cash flows expected to be received by the Organization upon a defined termination event. The term of each agreement is based on the life expectancy of the donor, and the receivables are revalued each year based on amortization of the original discount and changes in the value of the trust assets. The value of the underlying trust assets is provided by the outside trustee each year.

A reconciliation of the change in the interest in charitable gift annuities for the years ended September 30, 2024 and 2023 is as follows:

	2024	2023
Balance, beginning of year	\$173,842	\$204,059
Contributions Change in valuation	35,708	(30,217)
Balance, end of year	<u>\$209,550</u>	<u>\$173,842</u>

# NOTES TO FINANCIAL STATEMENTS

#### NET ASSETS WITHOUT DONOR RESTRICTIONS

As of September 30, 2024 and 2023, net assets without donor restrictions were available for the following purposes:

	2024	2023
Undesignated	<u>\$1,011,881</u>	<u>\$1,204,987</u>
Designated by the governing board for specific purposes:		
Board endowment	1,303,587	983,425
Reserves	430,495	417,224
Scholarships	45,547	178,265
Cataloging initiative	532	9,080
Comprehensive campaign and special projects	282,886	521,860
	2,063,047	2,109,854
Fixed assets	26,857	21,364
Total net assets without donor restrictions	<u>\$3,101,785</u>	<u>\$3,336,205</u>

#### **NET ASSETS WITH DONOR RESTRICTIONS**

As of September 30, 2024 and 2023, net assets with donor restrictions were available for the following purposes or periods:

	2024	2023
Subject to expenditure for specified purpose:		
Programming relating to critical bibliography	\$ 830,97	73 \$ 908,167
Public press and other public programs	29,2	77 32,577
Scholarships	82,5	9 56,477
Global book histories and diversity initiatives	231,43	529,224
Office renovations		953
Faculty and staff support	118,54	14 158,121
Cataloging, collections, and exhibitions	169,4	144,909
Unspecified gifts (holding)	50,00	00
Total subject to expenditure for specified purpose	1,512,2	1,830,428
Subject to the passage of time:		
Contributions restricted by time	15,00	0 20,000

# NOTES TO FINANCIAL STATEMENTS

	2024	2023
Endowment funds restricted in perpetuity:		
For general use	\$10,463,354	\$10,357,657
For faculty and staff support	3,100,000	
For fellowships and scholarships	3,195,693	3,145,693
For collections stewardship	50,000	50,000
For lecture series	300,000	300,000
Total endowment funds restricted in perpetuity	17,109,047	13,853,350
Subject to the Organization's spending policy and appropriation:		
Investment earnings restricted until appropriated	3,146,276	1,986,002
Other assets to be invested in perpetuity	209,550	173,842
Total net assets with donor restrictions	<u>\$21,992,089</u>	<u>\$17,863,622</u>

#### FAIR VALUE MEASUREMENTS

The fair values of the Organization's assets are categorized in accordance with GAAP at September 30, 2024 as follows:

	]	Level 1	Ι	LEVEL 2	LEVEL 3	INVEST AT N	l'MENTS NAV		TOTAL
Unconditional promises to give – net	\$		\$		\$ 3,090,420	\$		\$	3,090,420
Interest in charitable gift annuities	\$		\$		\$ 209,550	\$		\$	209,550
UVIMCO long-term pool	\$		\$		\$ 	\$19,3	315,731	<b>\$</b> 1	19,315,731
Wells Fargo Advisors pools:									
Money market	\$	445,262	\$		\$ 	\$		\$	445,262
United States Treasuries	\$	1,038,569	\$		\$ 	\$		\$	1,038,569
Certificates of deposit	\$	193,713	\$		\$ 	\$		\$	193,713
Agency and corporate bonds	\$		\$	145,866	\$ 	\$		\$	145,866

The fair values of the Organization's assets are categorized in accordance with GAAP at September 30, 2023 as follows:

					INVESTMENTS					
	LEVEL 1		Ι	LEVEL 2 LEVEL 3		LEVEL 3	AT NAV		TOTAL	
Unconditional promises to give - net	\$		\$		\$	3,549,005	\$		\$	3,549,005
Interest in charitable gift annuities	\$		\$		\$	173,842	\$		\$	173,842
UVIMCO long-term pool	\$		\$		\$		\$14	,480,967	\$	14,480,967
Wells Fargo Advisors pools:										
Money market	\$	234,921	\$		\$		\$		\$	234,921
United States Treasuries	\$	1,176,836	\$		\$		\$		\$	1,176,836
Certificates of deposit	\$	413,305	\$		\$		\$		\$	413,305
Agency and corporate bonds	\$		\$	357,576	\$		\$		\$	357,576

# NOTES TO FINANCIAL STATEMENTS

In accordance with Subtopic 8210-10, the FASB allows for investments that are measured at fair value using the net asset value (NAV) to be excluded from the fair value hierarchy (Levels 1, 2, and 3) as a way of simplifying the reporting requirement (also known as a practical expedient). The fair value amounts presented in the investments measured at NAV category are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statement of financial position.

#### CASH RESTRICTED FOR LONG-TERM PURPOSES

At September 30, 2024 and 2023, cash restricted for long-term purposes included the following:

	2024	2023
Renovation of office and classroom space	<u>\$</u>	<u>\$ 751</u>

#### **COLLECTIONS**

As noted in the **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**, the Organization expenses the cost of collection items. The acquisition and preservation of collections is essential in fulfilling the Organization's mission of providing continuing professional education for research librarians and archivists, academics, antiquarian booksellers, conservators and bookbinders, and book collectors. The Organization assumes the responsibility of preserving and maintaining, at the highest level, its historic collections. During the years ended September 30, 2024 and 2023, the Organization purchased library collections totaling \$35,018 and \$32,345, respectively.

#### **OPERATING LEASE**

During the year ended September 30, 2019, the Organization entered into a formal three-year lease agreement with the University of Virginia Foundation for office space, requiring payments of \$3,500 per month in the first year, and an annual escalation provision of 3%.

In April 2022, the Organization extended this lease agreement, following the same terms and conditions as the original lease. The new lease agreement expired on April 30, 2024. Payments for this leased office space agreement amounted to \$20,878 and \$45,226 for the years ended September 30, 2024 and 2023, respectively. No future payments relating to this lease agreement are required.

#### **REVENUE FROM CONTRACTS WITH CUSTOMERS**

For each of the classes of contracts that fall under the scope of revenue from contracts with customers, the Organization has determined that either a single performance obligation exists or the multiple performance obligations that exist are satisfied at the same point in time. Therefore, for each contract, the Organization recognizes the entire transaction price as revenue once the performance obligation(s) have been completed. In determining the transaction price for each class of contract, the Organization considered the need to adjust for items of variable consideration, such as discounts. Based on the absence of such items or infrequency of occurrence, the Organization has determined that the effect of variable consideration on transaction prices would be immaterial and have not adjusted any transaction prices accordingly. The Organization had no contract assets at September 30, 2024, 2023, or 2022. Contract liabilities consist of pre-payments on tuition. Contract liabilities amounted to \$0, \$16,750, and \$0 for the years ended September 30, 2024, 2023, and 2022, respectively.

### NOTES TO FINANCIAL STATEMENTS

#### **CONTRIBUTED NONFINANCIAL ASSETS**

The Organization received the following contributions of nonfinancial assets for the years ended September 30, 2024 and 2023:

	2024	2023
Salaries and benefits	\$342,677	\$314,171
Office and classroom space	203,498	114,743
Expenses paid by affiliate	66,186	52,844
	<u>\$612,361</u>	<u>\$481,758</u>

Contributed salaries and benefits represent those paid by an affiliated organization. Of the contributed salaries and benefits, \$177,657 and \$162,098 were allocated to program service expenses for the years ended September 30, 2024 and 2023, respectively.

The Organization occupied, without charge, certain offices located on Ivy Road between 2019 and 2023. Since November 2023, the Organization occupies, also without charge, offices located in the Shannon Library on Grounds of the University of Virginia. The fair value of the offices used for the years ending September 30, 2024 and 2023, based on rates the landlord would charge for the same space, was \$203,498 and \$114,744, respectively.

The expenses paid by the affiliate and the donated office space are reported within the appropriate expense line item within the statement of functional expenses. These expenses include operational expenses for administrative fees, office rent, supplies, and internet services.

Although the value of donated books and related materials is not included in the financial statements, the Organization does track the amount of these in-kind contributions for which appraisals were obtained. In the years ended September 30, 2024 and 2023, the value of these appraised collections amounted to \$0 and \$203,880, respectively. Many donated books and other materials are received by the Organization for which appraisals were not obtained; determining the value of these gifts would be too costly and time-consuming for the Organization.

#### **RETIREMENT PLAN**

The Organization has a 403(b) retirement plan. All full-time employees who have completed one year of service may participate in the plan. Participants may defer amounts from their salary, not to exceed \$16,500 per year. All full-time employees participating in the plan receive an employer contribution up to 5% of gross compensation. Employer contributions were \$23,851 and \$17,288 for the years ended September 30, 2024 and 2023, respectively.

# NOTES TO FINANCIAL STATEMENTS

#### **CONCENTRATIONS**

During the year ended September 30, 2024, the Organization received approximately 78% of its support from one donor. As of September 30, 2024, approximately 90% of the balance of promises to give was from three donors.

During the year ended September 30, 2023, the Organization received approximately 58% of its support from two donors. As of September 30, 2023, approximately 67% of the balance of promises to give was from three donors.